

## Microsoft Agreement Cheat Sheet 2025

Contract Type	Best For	Key Risk	Watch Out For
<b>Enterprise Agreement (EA)</b>	Predictable, large-scale software use	Overcommitment or underutilization	Limited true-downs, renewal price increases
<b>Enterprise Agreement Subscription (EAS)</b>	Fluctuating usage with no license ownership	Long-term cost and budget predictability	Overcommitting upfront, restricted reductions
<b>Cloud Solution Provider (CSP)</b>	Flexible subscriptions via a partner	Limited controls and partner dependency	Lack of SA and the respective benefits, additional cost for monthly flexing
<b>Server &amp; Cloud Enrollment (SCE)</b>	Standardizing large server/cloud estates	Mandatory licensing of entire estate	Pre-owned license exclusions, re-licensing
<b>Microsoft Products &amp; Services Agreement (MPSA)</b>	Transactional purchases across license types	Minimal optimization & no true-up	Manually adding SA, point thresholds
<b>Service Provider License Agreement (SPLA)</b>	Highly scalable, monthly-based usage models	No price protection and active use monitoring required	Usage spikes, price increases